## **Consolidated Financial Statements** (For the First Quarter of FY2013)

### **Consolidated Balance Sheets**

|   |                      | (Millions of yen)     |
|---|----------------------|-----------------------|
|   | FY2012               | Current First Quarter |
|   | As of March 31, 2012 | As of June 30, 2012   |
| Assets  |                      |                       |
| Current assets:   |                      |                       |
| Cash and deposits   | 16,624               | 27,015                |
| Notes receivable, accounts receivable from completed construction contracts and other | 88,491               | 68,936                |
| Short-term investment securities  | 9,999                | 14,999                |
| Real estate for sale  | 2,058                | 633                   |
| Costs on uncompleted construction contracts   | 21,228               | 22,935                |
| Costs on real estate business   | 3,086                | 3,170                 |
| Work in process   | 750                  | 649                   |
| Raw materials and supplies  | 392                  | 388                   |
| Other   | 7,008                | 6,769                 |
| Allowance for doubtful accounts   | (4,460)              | (3,971)               |
| Total current assets  | 145,178              | 141,527               |
| Noncurrent assets:  |                      |                       |
| Property, plant and equipment:  |                      |                       |
| Land  | 19,767               | 23,572                |
| Other   | 8,467                | 8,822                 |
| Total property, plant and equipment   | 28,234               | 32,395                |
| Intangible assets   | 285                  | 275                   |
| Investments and other assets:   |                      |                       |
| Investment securities   | 42,357               | 40,001                |
| Other   | 4,892                | 4,704                 |
| Allowance for doubtful accounts   | (4,093)              | (4,016)               |
| Total investments and other assets  | 43,156               | 40,689                |
| Total noncurrent assets   | 71,677               | 73,359                |
| Total assets  | 216,856              | 214,887               |

|  |                      | (Millions of yen)            |  |
|--|----------------------|------------------------------|--|
|  | FY2012               | <b>Current First Quarter</b> |  |
|  | As of March 31, 2012 | As of June 30, 2012          |  |
| Liabilities  |                      |                              |  |
| Current liabilities:   |                      |                              |  |
| Notes payable, accounts payable for construction contracts and other | 46,397               | 41,763                       |  |
| Short-term loans payable   | 11,160               | 10,375                       |  |
| Income taxes payable   | 184                  | 70                           |  |
| Advances received on uncompleted construction contracts              | 17,830               | 21,471                       |  |
| Provision  | 1,177                | 810                          |  |
| Provision for loss on construction contracts                         | 4,360                | 4,040                        |  |
| Asset retirement obligations   | 74                   | 74                           |  |
| Other  | 13,900               | 16,357                       |  |
| Total current liabilities  | 95,085               | 94,963                       |  |
| Noncurrent liabilities:  |                      |                              |  |
| Long-term loans payable  | 154                  | 2,151                        |  |
| Provision for retirement benefits                                    | 3,288                | 2,964                        |  |
| Asset retirement obligations   | 50                   | 50                           |  |
| Negative goodwill  | 283                  | 212                          |  |
| Other  | 6,279                | 5,761                        |  |
| Total noncurrent liabilities   | 10,056               | 11,139                       |  |
| Total liabilities  | 105,141              | 106,103                      |  |
| Net assets   |                      |                              |  |
| Shareholders' equity:  |                      |                              |  |
| Capital stock  | 19,838               | 19,838                       |  |
| Capital surplus  | 25,326               | 25,326                       |  |
| Retained earnings  | 69,250               | 67,844                       |  |
| Treasury stock   | (12,357)             | (12,358)                     |  |
| Total shareholders' equity   | 102,058              | 100,651                      |  |
| Accumulated other comprehensive income:                              |                      |                              |  |
| Valuation difference on available-for-sale securities                | 9,655                | 8,132                        |  |
| Total accumulated other comprehensive income                         | 9,655                | 8,132                        |  |
| Total net assets   | 111,714              | 108,783                      |  |
| Total liabilities and net assets                                     | 216,856              | 214,887                      |  |

## Consolidated Statements of Income (Three-month Period Ended June 30)

| (Three-month Period Ended June 30)                         | 10 / 53/2012                                | (Millions of yen)                           |
|--|---|---|
|  | <b>1Q / FY2012</b><br>April 1, 2011 through | <b>1Q / FY2013</b><br>April 1, 2012 through |
|  | June 30, 2011                               | June 30, 2012                               |
| Net sales  | 40,356                                      | 40,034                                      |
| Cost of sales  | 36,913                                      | 37,164                                      |
| Gross profit   | 3,442                                       | 2,869                                       |
| Selling, general and administrative expenses               | 3,311                                       | 3,194                                       |
| Operating income (loss)                                    | 131   | (324)                                       |
| Non-operating income:                                      |   |   |
| Interest income  | 46  | 37  |
| Dividends income   | 476   | 625   |
| Amortization of negative goodwill                          | 70  | 70  |
| Reversal of allowance for doubtful accounts                | 265   | 564   |
| Other  | 46  | 42  |
| Total non-operating income                                 | 905   | 1,340                                       |
| Non-operating expenses:                                    |   |   |
| Interest expenses  | 42  | 43  |
| Foreign exchange losses                                    | 24  | 198   |
| Other  | 4   | 7   |
| Total non-operating expenses                               | 71  | 248   |
| Ordinary income (loss)                                     | 965   | 767   |
| Extraordinary income:                                      |   |   |
| Gain on sales of noncurrent assets                         | 0   | 0   |
| Gain on sales of investment securities                     | 0   |   |
| Total extraordinary income                                 | 0   | 0   |
| Extraordinary loss:  |   |   |
| Loss on retirement of noncurrent assets                    | 1   | 0   |
| Loss on valuation of investment securities                 | 96  | 223   |
| Loss on valuation of stocks of subsidiaries and affiliates | _   | 103   |
| Total extraordinary losses                                 | 98  | 327   |
| Income (loss) before income taxes and minority interests   | 866   | 439   |
| Income taxes-current                                       | 34  | 39  |
| Income taxes-deferred                                      | (7)   | 9   |
| Total income taxes   | 27  | 48  |
| Income (loss) before minority interests                    | 839   | 391   |
| Net income (loss)  | 839   | 391   |

# **Consolidated Statements of Comprehensive Income**

## (Three-month Period Ended June 30)

| (Three-month Period Ended June 30)                    |  | (Millions of yen)  |
|---|--|--|
|   | <b>1Q / FY2012</b><br>April 1, 2011 through<br>June 30, 2011 | <b>1Q / FY2013</b><br>April 1, 2012 through<br>June 30, 2012 |
| Income (loss) before minority interests               | 839  | 391  |
| Other comprehensive income:                           |  |  |
| Valuation difference on available-for-sale securities | (614)  | (1,523)  |
| Total other comprehensive income                      | (614)  | (1,523)  |
| Comprehensive income                                  | 224  | (1,131)  |
| Comprehensive income attributable to:                 |  |  |
| Comprehensive income attributable to                  |  |  |
| owners of the parent                                  | 224  | (1,131)  |
| Comprehensive income attributable to                  |  |  |
| minority interests                                    | —  | —  |

### (Millions of yen) 1Q / FY2012 1Q / FY2013 Change % Change April 1, 2011 through April 1, 2012 through Increase Increase (Decrease) June 30, 2011 June 30, 2012 (Decrease) % 0/ **Civil engineering** 7,577 71.9 5,558 70.1 (2,018)(26.6)Domestic public sector 2,781 2,294 (487)Domestic private sector 26.4 28.9 (17.5)42.0 40.0 Overseas 174 1.7 79 (95) (54.6)1.0 Construction orders awarded 10,533 100 7,931 100 (2,601) (24.7)Subtotal 1,946 5,550 185.2 Domestic public sector 13.4 46.6 3,603 Architectural construction Domestic private sector 12,624 86.6 6,361 53.4 (6, 263)(49.6)58.0 60.0 Overseas \_ Subtotal 14,570 100 11,911 100 (2,659)(18.3)Domestic public sector 9,523 37.9 11,108 56.0 1,585 16.6 Domestic private sector 15,406 61.4 8,655 43.6 (6,750)(43.8)Total 100 100 79 Overseas 174 0.7 0.4 (95) (54.6)Total 25,104 100 19,842 100 (5,261) (21.0)**Civil engineering** [37.2] 9,466 [37.4] 19.3 Domestic public sector 7,936 63.4 69.8 1,530 Domestic private sector 3,841 30.7 3,556 26.2 (285)(7.4)744 (27.2) 5.9 541 4.0 (202)Overseas 8.3 Subtotal 12,521 100 13,564 100 1,042 36.0 34.6 Projects completed Domestic public sector 2,514 11.9 [62.8] 4,641 20.5 2,126 84.6 [62.6] Architectural construction Domestic private sector 18,585 88.1 18,032 79.5 (553)(3.0)Net sales Overseas Subtotal 21,100 100 22,674 100 1,573 7.5 60.7 57.8 [100] [100] 14,107 35.0 Domestic public sector 10,450 31.1 38.9 3,657 Subtotal 21,588 Domestic private sector 22,427 66.7 59.6 (838)(3.7)Overseas 744 2.2 541 1.5 (202)(27.2)100 36,238 100 2,616 7.8 Subtotal 33,621 96.7 92.4 Real estate business and other 3.3 7.6 159.7 1,148 2,982 1,833 Total 34,770 100 39,220 100 4,450 12.8 Civil engineering Domestic public sector 59,515 69.7 46,091 64.4 (13, 423)(22.6)Domestic private sector 21,873 25.6 20,157 28.1 (1,716)(7.8)40.3 39.7 4,022 4.7 5,365 7.5 1,342 33.4 Overseas Subtotal 85,411 100 71,614 100 (13,797)(16.2)Period-end backlog 26,640 Domestic public sector 21.1 31,114 28.6 4,473 16.8 Architectural construction Domestic private sector 99,895 78.9 77,514 71.4 (22, 380)(22.4)59.7 60.3 Overseas 100 100 126,535 108,628 (17,906)(14.2)Subtotal Domestic public sector 86,155 40.6 77,205 42.8 (8,949)(10.4)Domestic private sector 121,768 57.5 97,672 54.2 (24,096)(19.8)Total 100 100 1.9 4,022 5,365 3.0 1,342 33.4 Overseas Total 211,947 100 180,243 100 (31,703)(15.0)

## Breakdown of Orders (Non-consolidated)