## **Consolidated Financial Statements** (For the Second Quarter of FY2019)

#### **Consolidated Balance Sheets**

| (Mi | lions | ot | yen) |
|-----|-------|----|------|
|     |       |    |      |
|     |       |    |      |

|   | FY2018               | <b>Current Second Quarter</b> |
|---|----------------------|-------------------------------|
|   | As of March 31, 2018 | As of September 30, 2018      |
| Assets  |                      |                               |
| Current assets:   |                      |                               |
| Cash and deposits   | 45,942               | 43,701                        |
| Notes receivable, accounts receivable from completed construction contracts and other | 112,287              | 84,051                        |
| Securities  | 10,999               | 25,000                        |
| Real estate for sale  | 705                  | 564                           |
| Costs on uncompleted construction contracts   | 5,547                | 4,857                         |
| Costs on real estate business   | 3,215                | 3,175                         |
| Work in process   | 865                  | 1,875                         |
| Raw materials and supplies  | 41                   | 71                            |
| Other   | 11,652               | 6,933                         |
| Allowance for doubtful accounts   | (786)                | (599)                         |
| Total current assets  | 190,470              | 169,630                       |
| Non-current assets:   |                      |                               |
| Property, plant and equipment:  |                      |                               |
| Land  | 31,250               | 31,183                        |
| Other, net  | 14,064               | 14,033                        |
| Total property, plant and equipment   | 45,314               | 45,216                        |
| Intangible assets   | 280                  | 280                           |
| Investments and other assets:   |                      |                               |
| Investment securities   | 74,759               | 79,416                        |
| Net defined benefit asset   | 2,409                | 2,395                         |
| Other   | 2,690                | 2,650                         |
| Allowance for doubtful accounts   | (2,060)              | (2,011)                       |
| Total investments and other assets  | 77,798               | 82,450                        |
| Total non-current assets  | 123,393              | 127,946                       |
| Total assets  | 313,863              | 297,577                       |

|  |                      | (Millions of yen)             |
|--|----------------------|-------------------------------|
|  | FY2018               | <b>Current Second Quarter</b> |
|  | As of March 31, 2018 | As of September 30, 2018      |
| Liabilities  |                      |                               |
| Current liabilities:   |                      |                               |
| Notes payable, accounts payable for construction contracts and other | 58,985               | 41,298                        |
| Short-term loans payable   | 11,659               | 9,499                         |
| Income taxes payable   | 2,707                | 1,442                         |
| Advances received on uncompleted construction contracts              | 16,013               | 19,847                        |
| Provision  | 4,940                | 3,256                         |
| Provision for loss on construction contracts                         | 2,344                | 1,280                         |
| Asset retirement obligations   | 104                  | 104                           |
| Other  | 33,102               | 32,876                        |
| Total current liabilities  | 129,856              | 109,604                       |
| Non-current liabilities:   |                      |                               |
| Long-term loans payable  | 3,141                | 5,134                         |
| Asset retirement obligations   | 64                   | 64                            |
| Other  | 13,077               | 15,362                        |
| Total non-current liabilities  | 16,283               | 20,560                        |
| Total liabilities  | 146,140              | 130,165                       |
| Net assets   |                      |                               |
| Shareholders' equity:  |                      |                               |
| Capital stock  | 19,838               | 19,838                        |
| Capital surplus  | 25,330               | 25,330                        |
| Retained earnings  | 98,265               | 96,626                        |
| Treasury shares  | (12,688)             | (14,380)                      |
| Total shareholders' equity   | 130,746              | 127,414                       |
| Accumulated other comprehensive income:                              |                      |                               |
| Valuation difference on available-for-sale securities                | 34,838               | 38,010                        |
| Remeasurements of defined benefit plans                              | 2,138                | 1,987                         |
| Total accumulated other comprehensive income                         | 36,977               | 39,997                        |
| Total net assets   | 167,723              | 167,412                       |
| Total liabilities and net assets                                     | 313,863              | 297,577                       |

# Consolidated Statements of Income (Six-month Period Ended September 30)

(Millions of yen) 2Q / FY2018 2Q / FY2019 April 1, 2017 through April 1, 2018 through September 30, 2017 September 30, 2018 Net sales: Net sales of completed construction contracts 103,525 101,151 Net sales of real estate business and other 4,422 4,391 Total net sales 107,947 105,543 Cost of sales: Cost of sales of completed construction contracts 88,783 88,162 Cost of sales on real estate business and other 2,467 2,340 Total cost of sales 91,251 90,503 **Gross profit:** Gross profit on completed construction contracts 14,741 12,988 Gross profit on real estate business and other 1,954 2,050 Total gross profit 16,696 15,039 8,228 Selling, general and administrative expenses 7,617 Operating profit 9,078 6,810 Non-operating income: Interest income 36 19 Dividend income 691 656 Other 99 354 791 1,066 Total non-operating income Non-operating expenses: Interest expenses 68 77 Other 18 13 Total non-operating expenses 87 90 9,783 7,786 **Ordinary profit** Extraordinary income: Gain on sales of non-current assets 48 79 125 Gain on sales of investment securities 173 79 Total extraordinary income **Extraordinary losses:** Loss on sales of non-current assets 42 2 4 Total extraordinary losses 2 46 9,953 Profit before income taxes 7,819 1,006 1,239 Income taxes - current Income taxes - deferred (7) 890 998 2,129 Total income taxes **Profit** 8,954 5,689 8,954 Profit attributable to owners of parent 5,689

## **Consolidated Statements of Comprehensive Income**

(Six-month Period Ended September 30)

| (Six-month Period Ended September 30)                          |   | (Millions of yen)                           |  |
|--|---|---|--|
|  | 2Q / FY2018                                 | 2Q / FY2019                                 |  |
|  | April 1, 2017 through<br>September 30, 2017 | April 1, 2018 through<br>September 30, 2018 |  |
| Profit   | 8,954                                       | 5,689                                       |  |
| Other comprehensive income:                                    |   |   |  |
| Valuation difference on available-for-sale securities          | 4,691                                       | 3,171                                       |  |
| Remeasurements of defined benefit plans, net of tax            | (57)  | (151)                                       |  |
| Total other comprehensive income                               | 4,633                                       | 3,020                                       |  |
| Comprehensive income   | 13,588                                      | 8,709                                       |  |
| Comprehensive income attributable to:                          |   |   |  |
| Comprehensive income attributable to owners of parent          | 13,588                                      | 8,709                                       |  |
| Comprehensive income attributable to non-controlling interests | _   | _   |  |

# **Consolidated Statements of Cash Flows** (Six-month Period Ended September 30)

| Six-month Period Ended September 30)   | <b>2Q / FY2018</b> April 1, 2017 through September 30, 2017 | (Millions of yen)  2Q / FY2019  April 1, 2018 through September 30, 2018 |  |
|--|---|--|--|
| Cash flows from operating activities:  |   |  |  |
| Profit before income taxes   | 9,953   | 7,819  |  |
| Depreciation   | 511   | 566  |  |
| Increase (decrease) in allowance for doubtful accounts                         | 29  | (203)  |  |
| Decrease (increase) in net defined benefit asset                               | (34)  | (141)  |  |
| Increase (decrease) in provision for loss on construction contracts            | (1,272)   | (1,064)  |  |
| Interest and dividend income   | (692)   | (711)  |  |
| Interest expenses  | 68  | 77   |  |
| Loss (gain) on sales of non-current assets                                     | (48)  | (37)   |  |
| Loss (gain) on sales of short-term and long-term investment securities         | (125)   | _  |  |
| Decrease (increase) in notes and accounts receivable - trade                   | (4,713)   | 28,235   |  |
| Decrease (increase) in costs on uncompleted construction contracts             | 1,017   | 690  |  |
| Decrease (increase) in other inventories                                       | (798)   | (859)  |  |
| Increase (decrease) in notes and accounts payable - trade                      | (4,439)   | (12,788)   |  |
| Increase (decrease) in advances received on uncompleted construction contracts | (1,065)   | 3,834  |  |
| Other, net   | 2,180   | (1,696)  |  |
| Subtotal   | 572   | 23,721   |  |
| Interest and dividend income received  | 692   | 710  |  |
| Interest expenses paid   | (68)  | (77)   |  |
| Income taxes (paid) refund   | (1,120)   | (2,480)  |  |
| Net cash provided by (used in) operating activities                            | 75  | 21,874   |  |

(Millions of yen)

|  |   | (Millions of yen)                           |  |  |
|--|---|---|--|--|
|  | 2Q / FY2018                                 | 2Q / FY2019                                 |  |  |
|  | April 1, 2017 through<br>September 30, 2017 | April 1, 2018 through<br>September 30, 2018 |  |  |
| Cash flows from investing activities:  |   |   |  |  |
| Net decrease (increase) in time deposits   | (8,799)                                     | (612)                                       |  |  |
| Purchase of short-term and long-term investment securities                           | (3,155)                                     | (23,155)                                    |  |  |
| Proceeds from sales and redemption of short-term and long-term investment securities | 262   | 90  |  |  |
| Purchase of property, plant and equipment and intangible assets                      | (2,208)                                     | (1,065)                                     |  |  |
| Proceeds from sales of property, plant and equipment and intangible assets           | 64  | 149   |  |  |
| Payments of loans receivable   | (6)   | (1)   |  |  |
| Collection of loans receivable   | 8   | 12  |  |  |
| Other, net   | (1)   | (8)   |  |  |
| Net cash provided by (used in) investing activities                                  | (13,835)                                    | (24,591)                                    |  |  |
| Cash flows from financing activities:  |   |   |  |  |
| Net increase (decrease) in short-term loans payable                                  | 2,607                                       | (2,164)                                     |  |  |
| Proceeds from long-term loans payable  | <del>-</del>                                | 2,000                                       |  |  |
| Repayments of long-term loans payable  | (2,005)                                     | (8)   |  |  |
| Purchase of treasury shares  | (18)  | (1,692)                                     |  |  |
| Proceeds from sales of treasury shares   | 1   | _   |  |  |
| Cash dividends paid  | (6,545)                                     | (7,299)                                     |  |  |
| Other, net   | (7)   | (4)   |  |  |
| Net cash provided by (used in) financing activities                                  | (5,968)                                     | (9,168)                                     |  |  |
| Effect of exchange rate change on cash and cash equivalents                          | 2   | 4   |  |  |
| Net increase (decrease) in cash and cash equivalents                                 | (19,725)                                    | (11,881)                                    |  |  |
| Cash and cash equivalents at beginning of period                                     | 55,958                                      | 54,486                                      |  |  |
| Cash and cash equivalents at end of period   | 36,233                                      | 42,605                                      |  |  |
|  |   |   |  |  |

### **Breakdown of Orders (Nonconsolidated)**

(Millions of yen)

|                                      |   |                   | П                       |   | 10 / EXT     | , -                                      | 1 -          | NO / EXT.    |                    |                      | llions of yen) |
|--------------------------------------|---|-------------------|-------------------------|---|--------------|--|--------------|--------------|--------------------|----------------------|----------------|
|                                      |   |                   |                         | <b>2Q / FY2018</b><br>April 1, 2017 through |              | <b>2Q / FY2019</b> April 1, 2018 through |              |              | Change<br>Increase | % Change<br>Increase |                |
|                                      |   | ı                 |                         |   | tember 30, 2 |  |              | tember 30, 2 | 018                | (Decrease)           | (Decrease)     |
|                                      | ering   | Civil engineering | Domestic public sector  | 19,415                                      | 65.3         | 43.9                                     | 19,795       | 45.3         | 53.3               | 380                  | 2.0            |
|                                      |   |                   | Domestic private sector | 10,331                                      | 34.7         |  | 23,898       | 54.7         |                    | 13,566               | 131.3          |
|                                      | -3  |                   | Overseas                | 7   | 0.0          |  | 1            | 0.0          |                    | (6)                  | (83.6)         |
| 1                                    | al do   |                   | Subtotal                | 29,754                                      | 100          |  | 43,695       | 100          |                    | 13,940               | 46.9           |
|                                      | 8   | Architectural     | Domestic public sector  | 9,992                                       | 26.2         |  | 5,475        | 14.3         | 46.7               | (4,516)              | (45.2)         |
| to buryano puo buo ao iso invitano o | 010   |                   | Domestic private sector | 28,084                                      | 73.8         | 56.1                                     | 32,787       | 85.7         |                    | 4,702                | 16.7           |
|                                      | 11011   | rchit             | Overseas                | _   |              |  | _            | _            |                    | _                    | _              |
| 1                                    | n ner   | A 3               | Subtotal                | 38,077                                      | 100          |  | 38,263       | 100          |                    | 186                  | 0.5            |
| 2                                    | 5   |                   | Domestic public sector  | 29,408                                      | 43.4         |  | 25,271       | 30.8         |                    | (4,136)              | (14.1)         |
|                                      |   | tal               | Domestic private sector | 38,416                                      | 56.6         | 100                                      | 56,685       | 69.2         | 100                | 18,269               | 47.6           |
|                                      |   | Total             | Overseas                | 7   | 0.0          | 100                                      | 1            | 0.0          | 100                | (6)                  | (83.6)         |
|                                      |   |                   | Total                   | 67,831                                      | 100          |  | 81,959       | 100          |                    | 14,127               | 20.8           |
|                                      |   | ring              | Domestic public sector  | 30,430                                      | 76.4         | [38.5]                                   | 32,598       | 78.3         | [41.1]             | 2,167                | 7.1            |
|                                      |   | Civil engineering | Domestic private sector | 8,947                                       | 22.5         |  | 8,616        | 20.7         |                    | (331)                | (3.7)          |
|                                      |   | il eng            | Overseas                | 451   | 1.1          |  | 394          | 1.0          |                    | (56)                 | (12.6)         |
|                                      |   | Civi              | Subtotal                | 39,829                                      | 100          | 37.6                                     | 41,609       | 100          | 40.0               | 1,779                | 4.5            |
|                                      | leted   | al<br>n           | Domestic public sector  | 19,866                                      | 31.2         | [61.5]                                   | 11,864       | 19.9         | [58.9]             | (8,001)              | (40.3)         |
|                                      | Projects completed Architectural construction | ectura            | Domestic private sector | 43,829                                      | 68.8         |  | 47,677       | 80.1         |                    | 3,848                | 8.8            |
| Net sales                            |   | rchit             | Overseas                | _   |              |  | _            |              |                    | _                    |                |
| Net 8                                | Proje   | 4 º               | Subtotal                | 63,695                                      | 100          | 60.1                                     | 59,542       | 100          | 57.3               | (4,153)              | (6.5)          |
|                                      |   |                   | Domestic public sector  | 50,297                                      | 48.6         | [100]                                    | [100] 44,463 | 44.0         | [100]              | (5,833)              | (11.6)         |
|                                      |   | otal              | Domestic private sector | 52,776                                      | 51.0         |  | 56,294       | 55.6         |                    | 3,517                | 6.7            |
|                                      |   | Subtotal          | Overseas                | 451   | 0.4          |  | 394          | 0.4          |                    | (56)                 | (12.6)         |
|                                      |   |                   | Subtotal                | 103,525                                     | 100          | 97.7                                     | 101,151      | 100          | 97.3               | (2,373)              | (2.3)          |
|                                      |   | Real estate       | e business and other    | 2,396                                       | 2.           | .3                                       | 2,810        | 2,810 2.7    |                    | 413                  | 17.3           |
|                                      |   | Total             |                         | 105,921                                     | 10           | 00                                       | 103,962      | 10           | 00                 | (1,959)              | (1.9)          |
|                                      | ing   |                   | Domestic public sector  | 118,561                                     | 76.9         |  | 108,196      | 64.6         |                    | (10,365)             | (8.7)          |
|                                      |   | Civil engineering | Domestic private sector | 31,268                                      | 20.3         | 57.9                                     | 50,703       | 30.3         | 61.7               | 19,435               | 62.2           |
|                                      |   |                   | Overseas                | 4,276                                       | 2.8          |  | 8,619        | 5.1          |                    | 4,342                | 101.6          |
|                                      |   | Civi              | Subtotal                | 154,105                                     | 100          |  | 167,518      | 100          |                    | 13,413               | 8.7            |
| 1                                    | gory  | al<br>n           | Domestic public sector  | 32,090                                      | 28.6         |  | 13,544       | 13.0         |                    | (18,545)             | (57.8)         |
| 1                                    | ם המר   | Architectural     | Domestic private sector | 79,953                                      | 71.4         | 42.1                                     | 90,577       | 87.0         | 38.3               | 10,623               | 13.3           |
| 3                                    | -n-   |                   | Overseas                | _   |              | 42.1                                     | _            | _            |                    | _                    | _              |
| Doming to the contract               | ו כו וכ                                       |                   | Subtotal                | 112,044                                     | 100          |  | 104,122      | 100          |                    | (7,922)              | (7.1)          |
|                                      |   |                   | Domestic public sector  | 150,651                                     | 56.6         |  | 121,741      | 44.8         |                    | (28,910)             | (19.2)         |
|                                      |   | tal               | Domestic private sector | 111,221                                     | 41.8         | 100                                      | 141,280      | 52.0         | 100                | 30,058               | 27.0           |
|                                      |   | Total             | Overseas                | 4,276                                       | 1.6          | 100                                      | 8,619        | 3.2          |                    | 4,342                | 101.6          |
|                                      |   |                   | Total                   | 266,149                                     | 100          |  | 271,640      | 100          |                    | 5,491                | 2.1            |