

**Consolidated Financial Statements**  
**(For the fiscal year ended March 31, 2021)**

**Consolidated Balance Sheets**

(Millions of Yen)

	FY2020	FY2021
	As of March 31, 2020	As of March 31, 2021
<b>Assets</b>		
<b>Current assets :</b>		
Cash and deposits	26,179	21,613
Notes receivable, accounts receivable from completed construction contracts and other	121,748	143,421
Securities	3,000	122
Real estate for sale	592	714
Costs on construction contracts in progress	5,410	4,873
Costs on real estate business	3,102	3,376
Work in process	1,096	895
Raw materials and supplies	66	81
Other	10,658	12,148
Allowance for doubtful accounts	(190)	(153)
<b>Total current assets</b>	<b>171,664</b>	<b>187,095</b>
<b>Non-current assets :</b>		
Property, plant and equipment :		
Buildings and structures, net	14,865	15,759
Machinery, vehicles, tools, furniture and fixtures, net	1,578	1,679
Land	33,604	34,405
Leased assets, net	2	1
Construction in progress	9,505	15,968
<b>Total property, plant and equipment</b>	<b>59,556</b>	<b>67,814</b>
Intangible assets :		
Goodwill	467	437
Other	682	722
<b>Total intangible assets</b>	<b>1,149</b>	<b>1,160</b>
Investments and other assets :		
Investment securities	57,429	67,342
Long-term loans receivable	165	129
Retirement benefit asset	4,067	4,973
Deferred tax assets	1	4
Other	2,865	2,453
Allowance for doubtful accounts	(1,980)	(1,968)
<b>Total investments and other assets</b>	<b>62,548</b>	<b>72,934</b>
<b>Total non-current assets</b>	<b>123,254</b>	<b>141,910</b>
<b>Total assets</b>	<b>294,919</b>	<b>329,005</b>

(Millions of Yen)

	FY2020	FY2021
	As of March 31, 2020	As of March 31, 2021
<b>Liabilities</b>		
<b>Current liabilities:</b>		
Notes payable, accounts payable for construction contracts and other	43,944	47,038
Short-term borrowings	8,946	7,459
Lease obligations	1	0
Income taxes payable	1,938	4,522
Advances received on construction contracts in progress	12,598	15,713
Deposits received	22,983	24,562
Provision for warranties for completed construction	667	462
Provision for bonuses	3,289	3,301
Provision for bonuses for directors (and other officers)	44	51
Provision for loss on construction contracts	1,127	863
Asset retirement obligations	87	83
Other	17,360	20,122
<b>Total current liabilities</b>	<b>112,990</b>	<b>124,181</b>
<b>Non-current liabilities:</b>		
Long-term borrowings	6,015	7,113
Non-recourse borrowings	9,221	16,228
Lease obligations	1	1
Deferred tax liabilities	10,215	12,430
Asset retirement obligations	58	88
Other	304	996
<b>Total non-current liabilities</b>	<b>25,817</b>	<b>36,859</b>
<b>Total liabilities</b>	<b>138,807</b>	<b>161,041</b>
<b>Net assets</b>		
<b>Shareholders' equity:</b>		
Share capital	19,838	19,838
Capital surplus	26,248	26,240
Retained earnings	105,554	95,460
Treasury shares	(19,761)	(4,636)
<b>Total shareholders' equity</b>	<b>131,880</b>	<b>136,902</b>
<b>Accumulated other comprehensive income:</b>		
Valuation difference on available-for-sale securities	23,233	30,957
Deferred gains or losses on hedges	46	(475)
Remeasurements of defined benefit plans	1,364	1,752
<b>Total accumulated other comprehensive income</b>	<b>24,644</b>	<b>32,234</b>
<b>Non-controlling interests</b>	<b>(413)</b>	<b>(1,173)</b>
<b>Total net assets</b>	<b>156,111</b>	<b>167,963</b>
<b>Total liabilities and net assets</b>	<b>294,919</b>	<b>329,005</b>

# Consolidated Statements of Income

(Millions of Yen)

	FY2020 April 1, 2019 through March 31, 2020	FY2021 April 1, 2020 through March 31, 2021
<b>Net sales:</b>		
Net sales of completed construction contracts	216,905	209,805
Net sales in real estate business and other	9,466	10,907
Total net sales	226,371	220,712
<b>Cost of sales:</b>		
Cost of sales of completed construction contracts	191,874	182,729
Cost of sales in real estate business and other	5,408	6,502
Total cost of sales	197,283	189,232
<b>Gross profit:</b>		
Gross profit on completed construction contracts	25,031	27,075
Gross profit on real estate business and other	4,057	4,404
Total gross profit	29,088	31,479
<b>Selling, general and administrative expenses</b>	17,571	18,599
<b>Operating profit</b>	11,516	12,880
<b>Non-operating income:</b>		
Interest income	44	32
Dividend income	1,415	1,180
Settlement received	—	362
Gain on investments in investment partnerships	—	258
Other	849	479
Total non-operating income	2,309	2,313
<b>Non-operating expenses:</b>		
Interest expenses	208	366
Commission expenses	288	47
Other	46	0
Total non-operating expenses	542	414
<b>Ordinary profit</b>	13,283	14,779
<b>Extraordinary income:</b>		
Gain on sale of investment securities	980	429
Other	0	1
Total extraordinary income	980	430
<b>Extraordinary losses:</b>		
Loss on valuation of investment securities	430	145
Loss on retirement of non-current assets	24	164
Loss on tax purpose reduction entry of non-current assets	65	—
Other	3	0
Total extraordinary losses	524	310
<b>Profit before income taxes</b>	13,739	14,899
<b>Income taxes - current</b>	3,602	5,802
<b>Income taxes - deferred</b>	433	(550)
<b>Total income taxes</b>	4,035	5,251
<b>Profit</b>	9,704	9,648
<b>Loss attributable to non-controlling interests</b>	(91)	(637)
<b>Profit attributable to owners of parent</b>	9,795	10,285

## Consolidated Statements of Comprehensive Income

(Millions of Yen)

	<b>FY2020</b> April 1, 2019 through March 31, 2020	<b>FY2021</b> April 1, 2020 through March 31, 2021
<b>Profit</b>	9,704	9,648
<b>Other comprehensive income:</b>		
Valuation difference on available-for-sale securities	(11,181)	7,723
Deferred gains or losses on hedges	92	(1,042)
Remeasurements of defined benefit plans, net of tax	(328)	387
Total other comprehensive income	(11,417)	7,069
<b>Comprehensive income</b>	(1,713)	16,717
<b>Comprehensive income attributable to:</b>		
Comprehensive income attributable to owners of parent	(1,667)	17,875
Comprehensive income attributable to non-controlling interests	(45)	(1,158)

## Consolidated Statements of Cash Flows

(Millions of Yen)

	FY2020 April 1, 2019 through March 31, 2020	FY2021 April 1, 2020 through March 31, 2021
<b>Cash flows from operating activities:</b>		
Profit before income taxes	13,739	14,899
Depreciation	1,429	1,776
Amortization of goodwill	29	29
Loss on retirement of non-current assets	24	164
Loss on tax purpose reduction entry of non-current assets	65	—
Increase (decrease) in allowance for doubtful accounts	(539)	(48)
Decrease (increase) in retirement benefit asset	(1,400)	(347)
Increase (decrease) in provision for warranties for completed construction	(47)	(204)
Increase (decrease) in provision for bonuses	(161)	12
Increase (decrease) in provision for bonuses for directors (and other officers)	(15)	7
Increase (decrease) in provision for loss on construction contracts	9	(264)
Interest and dividend income	(1,459)	(1,212)
Interest expenses	208	366
Loss (gain) on sale of short-term and long-term investment securities	(980)	(429)
Loss (gain) on valuation of short-term and long-term investment securities	430	145
Decrease (increase) in trade receivables	(20,707)	(21,673)
Decrease (increase) in costs on construction contracts in progress	(1,073)	536
Decrease (increase) in other inventories	384	(210)
Increase (decrease) in trade payables	705	(776)
Increase (decrease) in advances received on construction contracts in progress	(1,343)	3,114
Increase (decrease) in deposits received	4,902	1,578
Other, net	(3,050)	4,915
Subtotal	(8,848)	2,379
Interest and dividends received	1,458	1,211
Interest paid	(208)	(283)
Income taxes refund (paid)	(4,147)	(3,284)
Net cash provided by (used in) operating activities	(11,745)	23

(Millions of Yen)

	<b>FY2020</b>	<b>FY2021</b>
	April 1, 2019 through March 31, 2020	April 1, 2020 through March 31, 2021
<b>Cash flows from investing activities:</b>		
Net decrease (increase) in time deposits	99	523
Purchase of short-term and long-term investment securities	(73)	(110)
Proceeds from sale and redemption of short-term and long-term investment securities	1,957	1,081
Purchase of property, plant and equipment and intangible assets	(11,610)	(10,506)
Proceeds from sale of property, plant and equipment and intangible assets	0	4
Loan advances	(215)	—
Proceeds from collection of loans receivable	287	150
Other, net	0	(104)
Net cash provided by (used in) investing activities	(9,554)	(8,963)
<b>Cash flows from financing activities:</b>		
Net increase (decrease) in short-term borrowings	(158)	(424)
Proceeds from long-term borrowings	—	1,100
Repayments of long-term borrowings	(10)	(1,101)
Proceeds from non-recourse borrowings	9,221	7,070
Repayments of non-recourse borrowings	—	(63)
Purchase of treasury shares	(3,691)	(4)
Proceeds from sale of treasury shares	0	0
Dividends paid	(7,473)	(5,249)
Proceeds from sales of investments in capital of subsidiaries and associates without change in scope of consolidation	369	—
Proceeds from share issuance to non-controlling shareholders	447	398
Other, net	(2)	(1)
Net cash provided by (used in) financing activities	(1,298)	1,722
<b>Effect of exchange rate change on cash and cash equivalents</b>	<b>23</b>	<b>88</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>(22,575)</b>	<b>(7,128)</b>
<b>Cash and cash equivalents at beginning of period</b>	<b>49,833</b>	<b>27,258</b>
<b>Cash and cash equivalents at end of period</b>	<b>27,258</b>	<b>20,129</b>

## Breakdown of Orders (Nonconsolidated)

(Millions of Yen)

			FY2020 April 1, 2019 through March 31, 2020			FY2021 April 1, 2020 through March 31, 2021			Change Increase (Decrease)	% Change Increase (Decrease)	
			%	%				%	%		
Construction orders awarded	Civil engineering	Domestic public sector	30,943	34.5	41.0	93,118	72.6	57.7	62,175	200.9	
		Domestic private sector	50,679	56.5		34,125	26.6		(16,554)	(32.7)	
		Overseas	8,027	9.0		987	0.8		(7,040)	(87.7)	
		Subtotal	89,649	100		128,230	100		38,581	43.0	
	Architectural construction	Domestic public sector	38,372	29.7	59.0	32,708	34.8	42.3	(5,664)	(14.8)	
		Domestic private sector	90,840	70.3		61,284	65.2		(29,555)	(32.5)	
		Overseas	—	—		—	—		—	—	
		Subtotal	129,212	100		93,993	100		(35,219)	(27.3)	
	Total	Domestic public sector	69,315	31.7	100	125,827	56.6	100	56,511	81.5	
		Domestic private sector	141,519	64.6		95,410	42.9		(46,109)	(32.6)	
		Overseas	8,027	3.7		987	0.5		(7,040)	(87.7)	
		Total	218,862	100		222,224	100		3,361	1.5	
Net sales	Projects completed	Civil engineering	Domestic public sector	69,239	69.1	[46.2]	66,404	63.4	[49.9]	(2,834)	(4.1)
			Domestic private sector	28,552	28.5	45.0	36,501	34.9	48.5	7,948	27.8
			Overseas	2,353	2.4		1,792	1.7		(561)	(23.8)
			Subtotal	100,145	100		104,698	100		4,552	4.5
	Architectural construction	Domestic public sector	12,258	10.5	[53.8]		23,712	22.6		[50.1]	11,453
		Domestic private sector	104,501	89.5	52.5	81,394	77.4	48.7	(23,106)	(22.1)	
		Overseas	—	—		—	—		—	—	
		Subtotal	116,759	100		105,106	100		(11,652)	(10.0)	
	Subtotal	Domestic public sector	81,497	37.6		[100]	90,116		42.9	[100]	8,619
		Domestic private sector	133,054	61.3	97.5	117,895	56.2	97.2	(15,158)	(11.4)	
		Overseas	2,353	1.1		1,792	0.9		(561)	(23.8)	
		Subtotal	216,905	100		209,805	100		(7,100)	(3.3)	
	Real estate business and other	5,521	2.5	5,977		2.8	455		8.3		
Total			222,426	100	215,782	100	(6,644)	(3.0)			
Period-end backlog	Civil engineering	Domestic public sector	86,510	49.9	49.3	113,224	57.5	54.1	26,713	30.9	
		Domestic private sector	72,888	42.1		70,512	35.8		(2,375)	(3.3)	
		Overseas	13,907	8.0		13,101	6.7		(805)	(5.8)	
		Subtotal	173,306	100		196,838	100		23,532	13.6	
	Architectural construction	Domestic public sector	49,056	27.5	50.7	58,052	34.7	45.9	8,996	18.3	
		Domestic private sector	129,233	72.5		109,123	65.3		(20,109)	(15.6)	
		Overseas	—	—		—	—		—	—	
		Subtotal	178,289	100		167,175	100		(11,113)	(6.2)	
	Total	Domestic public sector	135,567	38.6	100	171,277	47.1	100	35,710	26.3	
		Domestic private sector	202,121	57.5		179,635	49.3		(22,485)	(11.1)	
		Overseas	13,907	3.9		13,101	3.6		(805)	(5.8)	
		Total	351,595	100		364,014	100		12,418	3.5	